



**Regional Council Annual Meeting Minutes  
November 9, 2022  
PATH Foundation, Warrenton, VA**

IN ATTENDANCE	
Regional Supervisor	Carrie Camp
Vice Regional Supervisor, Activities	Michelle Arnold
Vice Regional Supervisor, Administration	Brook Stearns
Regional Membership	Absent
Treasurer	Absent
Secretary	Cindy Shelberg
RIC	Absent
HMO	Absent
Regional Champs Coordinator	Michelle Arnold
Blue Ridge Hunt PC	Jo Hunt Joint DC Michelle Canton
Commonwealth Fox Hounds	Absent
Casanova Warrenton PC	Karen, Souder, Treasurer Kate Aytes Catherine Weber
Deep Run Hunt PC	Julie Muniz, DC
LHPC	Aldona Petraitis, DC Delani Mathias, Secretary
Misty Brae Riding Center	Tori Hutcheson, Riding Center Owner Joanne Morgan, Volunteer
Middleburg Orange County PC	Katherine van der Rest, DC Yvonne Bright, Joint DC
Old Dominion Hounds PC	Alice Johnson, DC
River Bend PC	Stefanie Cosenza, DC Megan Dygve, Joint DC Kristin MacKenzie
Red Gate Farm Riding Center	Absent
Wheatland Farm Riding Center	Absent

**Meeting Minutes**

- I. Call to Order/Introductions – *Carrie Camp, RS*
  - A. The meeting was called to order at 5:49 pm
  - B. Attendance was taken. It was determined that a quorum was met.
- II. Approval of the February 2022 Regional Council Meeting Minutes
  - A. Carrie Camp asked if there were any changes to the minutes.
  - B. MOTION: Michelle Arnold made a motion to accept the February 2022 Regional Council Minutes. Motion was seconded by Karen Souder.
  - C. VOTE: the motion passed unanimously.

- III. RS Report on General Status of Region & Financial Status - *Carrie Camp & Michelle Arnold (Attachment)*
- A. Carrie Camp reported that the financial status of the region is very strong. She noted that the regional treasurer was not present so she would be presenting the financial information.
  - B. The region has approximately \$48,000 in cash (and other assets including 2 trailers).
  - C. Rallies – Carrie Camp noted that the rallies are budgeted as a group to breakeven. This year ended with the rally category in the black. She noted that at the February Regional meeting rally fees will be set and how to manage the rallies either as a group or individually. She noted that Quiz usually makes a profit while others run at a loss, but as a category, rallies usually break even. Carrie Camp asked for questions, none were presented.
  - D. Michelle Arnold reviewed the line items from the 2022 Financial statement.
  - E. Carrie Camp noted that she would like to take over one of Casanova-Warrenton jumper shows if there is an opportunity. It would be a fundraiser for the region. Regarding why the region needs to raise funds, she noted that in 2015-2016 the region was losing \$8,000-\$10,000 on rallies and reduced the region's operating budget to barely \$20,000, below the recommended amount of a 2-year operating budget. She noted that she had to trim rallies in the following years. She noted that the reason we are doing well is due to how strictly we manage rallies and we receive funding from Horse Industry Board. The Horse Industry donation of \$5,000 paid for a venue and the rally ribbons. Michelle Arnold noted the funds raised at a jumper show could be used to defray cost of putting on a National test in Virginia which is expensive. And would help with funding if the Horse Industry Board funding was to go away. Carrie Camp also noted supports the idea of hosting a National Test in Virginia which provides a local location for VA region candidates.
  - F. Certifications – Carrie Camp noted that USPC pays travel expenses for examiners. The host Region pays for lodging, meals, facility fees. USPC rules also says candidate fees can not exceed \$175. Stabling can be charged separately. Carrie noted that she feels the need to host a national test because there are very limited opportunities for candidates to test within a easy travel distance (the most local national test at Fair Hill usually has very limited slots).
  - G. USPC Champs – Carrie Camp mentioned that the fees for champs paid to USPC has not changed for many years and the USPC fees are just 1 part of the cost for going to Champs. Other costs include hotel, meals and region fees. She mentioned that VA Region has traditionally hired coaches for the VA Region competitors at Champs. The coaches fee is added to the cost each competitor is paying VPRC for Champs. VA Region covers the costs of lodging, food, travel as well for coaches. In last few years, regional officers have paid their own lodging, food and travel and not charged the region. Shirt income is balanced by the shirt expense. Regional fees covers the pre Champs picnic, coaches fee, saddle pads, pizza party, shirts.
  - H. Michelle Arnold reviewed all items in 2022 Financial Summary report.
    - i. Total Income YTD \$51,427
    - ii. Total Expense YTD \$47,414
    - iii. Net Income YTD \$4,013
- IV. 2023 Budget – *Michelle Arnold, VRS Activities (Attachment)*
- A. Total Income \$50,475
    - i. Certifications \$1,500
    - ii. Championship Fees \$3,000
    - iii. Fundraising & Contributions \$4,500
    - iv. Instruction Program \$2,000
    - v. Membership Dues – budgeting 300 members @ \$30 each with total income at \$9,000.
    - vi. Rally Fees \$ 30,475
  - B. 2023 Budget Total Expenses \$47,475 & 2023 Budget Net Income \$3,000

- i. Advertising Promotions \$2000
      - a) Banking Fees \$100
      - b) Donation to USPC to Annual Fund \$300
      - c) Insurance Expenses \$50
      - d) Meeting Expenses \$300
      - e) Office Expenses \$250
      - f) Officer Expenses (USPC Corporate Memberships) \$250
      - g) Other Equipment Expenses (Trailer Maintenance) \$250
      - h) Printing Expenses \$50
    - i. Web Site Expenses (Wild Apricot) \$1,500
      - a) Carrie Camp noted that this number should cover any fee increases from Wild Apricot.
    - ii. USPC Annual Meeting Expenses (Travel) \$1,800
      - a) Expenses will cover 2 candidates for NYC.
      - b) AM Registration Fees (NYC) \$500
      - c) Certifications Total Expense \$4,500
    - ii. National Testing \$2,500
    - iii. Regional Testing \$2,000
    - iv. Regional Instruction Program \$4,000
      - a) Region is planning several instructions sessions with Cathy Frederickson for HB prep and HA prep.
    - v. Rally Expenses \$30,475
  - C. Discussion –
    - i. The \$3,000 net assumes that Horse Industry funding is received.
    - ii. Carrie Camp noted that the budget assumes that venue fees for rallies are between \$2,000-\$3,000. She noted some venues are fee like Copperfield Farm.
  - D. MOTION: Alice Johnson moved to accept the budget as presented. It was seconded by Julie Muniz.
  - E. VOTE: The motion passed unanimously.
- VI. Nominating Committee Report – *Stefanie Cosenza*
  - A. Nominating Committee was Stefanie Cosenza, Alice Johnson and Jo Hunt.
  - B. Two regional position replacements are needed: Secretary and Horse Management Officer.
  - C. Nominations presented to the region are:
    - Carrie Camp, RS
    - Michelle Arnold, Vice RS Activities
    - Brook Stearns, Vice RS Administration
    - Lindsay Olmstead, RIC
    - Stefanie Cosenza, Secretary
    - Steve Vorpahl, Treasurer
    - Kristin MacKenzie, Horse Management Officer
  - D. MOTION: Stefanie Cosenza made a motion to accept the officer slate as presented. Michelle Arnold seconded the motion.
  - E. VOTE: the motion was passed unanimously.
- VII. 2023 Calendar – *Carrie Camp, RS (Attachment)*

The proposed calendar was presented & reviewed. Carrie Camp noted that she worked hard to plan only 1 rally per month.

  - A. Tet Rally – Carrie Camp noted that Tet rally is moved to August, so we may get an outdoor pool. Clark County Fair Grounds was suggested or Great Meadows. That means anyone wanting to qualify for champs this year will need to go to another rally. The Maryland Tet rally is usually in June. If the

region prefers Tet to stay in the spring, Carrie Camp has a date reserved in May at Deep Run. Carrie Camp noted that Blue Ridge Hunt is not able to run this rally as hoped so another club will need to take it over.

- B. Rally Management – Carrie Camp noted when she took office rallies were losing money. She and Michelle stepped in and have been planning rallies since. She also noted that Michelle A has been doing all of the secretary work for rallies. She stated it is time for she and Michelle A to step down from the rally planning and management. Going forward Carrie Camp wants to have lead hosts for every rally and looking for lead host to organize the rally (secretary, scheduling ride times, organizing stabling & volunteer coordination). The region will continue to secure the officials, venues and hotels to help control costs. Carrie Camp noted several clubs already do a great job with rallies they manage.
- C. Quiz Rally – Carrie Camp noted new management is coming to Frying Pan Park and they have not told us if we get the venue for free. We may need to pay them a fee.
- D. Horseless Rally – will be at Morven Park.
- E. Morven Park HT – Carrie Camp noted that clubs should avoid planning around Morven Park HT. Aldona Petraitis also pointed out that for Horseless Rally, Morven doesn't charge for use of the facility. So volunteering at their horse trials keeps Morven friendly toward pony club.
- F. Eventing Rally – will be held in conjunction with Deep Run Hunt HT (unrecognized HT).
  - i. VA Region competitors pay HT entry fee and stabling fee with stabling in a separate barn. HM will run as normal.
- G. Show Jumping Rally - Carrie Camp noted it is back at Deep Run Hunt. Carrie Camp received comments that coaches and the TD needs to see both rings. Michelle A noted that we need a venue where there is stabling, where the coaches and TD can see both rings and where there are jumps available. Carrie Camp also noted there are reasonably priced hotels close by as well.
- H. Dressage Rally at Frying Pan Park. Carrie Camp noted that we need to figure out how to stage it.
  - i. Need to determine if we do a 1 day or 2 day rally.
  - ii. If it is a 2 day rally there is more down time and we could get away with 3 rings.
- I. Discussion of the calendar options Carrie Camp asked if Misty Brae Farm could host Horseless Rally at Morven Park. Tori Hutcheson said that she would check her calendar and that a Saturday is better for her. Michelle Arnold offered to assist with the rally organization.
  - ii. Carrie Camp noted that Tet rally would be in August and run it as a 1 day. The hardest part is getting a pool. Julie Muniz noted that the older kids trying to qualify for Tet prefer a 2 day rally. Carrie Camp noted that the Maryland region Tet is a 2 day rally which should satisfy them.
  - iii. A question was asked about the budget for pools for Tet rally. Carrie Camp noted that we have always been able to get pools for free at the Warf in Warrenton & YMCAs at Deep Run. Shooting is the main issue because some locations won't let us shoot (ex. Frying Pan, Warrenton Show Grounds prohibit shooting).
- J. HB Series & HA Series – a series of prep sessions based on the title “Exceeds Standards Prep” will be presented by Cathy Frederickson.
  - i. Locations could include MARE Center, TriCounty, PATH Center in Warrenton.
  - ii. Timeframe will be early 2023 for HB series and in June for HA.
- K. D Rally – Possibly at Copperfield in June again this year.
  - i. Alice Johnson noted that her club will be meeting soon to discuss and will let us know.
  - ii. Carrie Camp asked if D Rally in June would work. Julie Muniz noted she prefers it in Sept so that D kids can have all summer to get their skill level up.
  - iii. Michelle Arnold suggested that Red Gate might be a possible location.

- iv. Kate noted that Red Gate is challenging because Dressage warm up is on grass.
- VIII. USPC Annual Fund Challenge – Carrie Camp proposed that the region increase the budgeted donation to USPC Annual Fund in order to increase chances of winning the Annual Fund Challenge. The winning region will receive 10% of total its donations back.
- A. Carrie Camp proposed an increased amount of \$750.
  - B. Members asked for clarification on if donations from the region's clubs/centers count toward the region amount. Carrie Camp confirmed that it does.
  - C. Carrie Camp reminded members that USPC cost for each member is \$300; but charges a fee of \$165. So the Annual Fund bridges the gap. She noted that the key for USPC is high level of participation in the Annual Fund.
  - D. Last year the VA Region was 8<sup>th</sup>. Michelle Arnold noted that as of today the VA Region is now at \$2,870 in donations to annual fund.
  - E. MOTION: A motion to increase the budget to \$750 was made by Alice Johnson. It was seconded by Julie Muniz.
  - F. VOTE: the motion was passed.
- IX. National Youth Congress (NYC) Nominations – *Carrie Camp, RS*
- A. Carrie Camp presented 2 candidates: Grace Speed from Deep Run Hunt, is an active HB member, and Viktoria Petraitis from Loudoun Hunt, a C+ member. She noted that both have been outstanding members in terms of leadership and volunteering.
  - B. Aldona noted that Viktoria is excited to participate. Julie Muniz noted that Grace is the epitome of what you would think of as a good pony club candidate.
  - C. Carrie Camp noted that VRPC will cover costs of NYC participants for travel & food & registration fee. The NYC meeting is before the USPC Annual Meeting.
  - D. MOTION: A motion to accept both candidates was made by Michelle Arnold. It was seconded by Brook Sterns.
  - E. VOTE: the motion was passed unanimously.
- X. Champs and Coaching – *Carrie Camp*
- A. Carrie Camp explained that this year at Champs the region staff received some unusual requests from parents requesting a “45 minute lesson” prior to their time to compete. It was noted by Aldona Petraitis that Champs is not the place for a “lesson” and that competitors should not expect that.
  - B. Carrie Camp mentioned that at Champs about ½ of the regions manage the coaches for their competitors and ½ of the regions do not. She noted that USPC rules are that only SJ requires a coach be present for each rider & the team cannot be submitted without a coach named. Carrie Camp said it is a benefit for the region to organize and hire the coaches, however, the competitors pay for it.
  - C. Carrie Camp noted that coaches do not make money at best they cover their expenses. She also noted that even with hiring coaches the region had to ask another coach to pitch in last year. Tori Hutcheson stepped in to coach a couple of kids because the ride times conflicted and the rings were moved due to weather, making it impossible for the paid coaches to be at the ring for a few of our competitors. Carrie Camp thanked Tori Hutcheson and noted she did a great job with the competitors.
  - D. Carrie Camp asked the group to go back to their respective clubs and discuss how they would like to handle hiring coaches for next year Champs. Do the clubs want the region to continue to manage the Champs coaches or would they prefer to hire/manage at the club level? She noted that the region will vote on this issue at the February meeting.
  - E. Discussion -
    - i. Aldona Petraitis said suggested that the region might consider hiring a third coach.
    - ii. Carrie Camp noted she would try to hold costs if possible.

- iii. Michelle Arnold said she thinks it is time for a change and that clubs should bring their own coaches. She noted a few reasons: 1) parents aren't happy about how it is done, 2) it is a lot of work for the region staff, 3) maybe having region hire/manage Champs coaches is not the best way to handle it.
- iv. Tori Hutcheson suggested that if a club or member brings their own coach, the region coaching fee should be less. She noted that our coaches do a great job, but it is a big job and they must cover a lot of territory on a very large venue. Michelle Arnold noted that it is hard to budget with a reduction in fees and may turn out with not enough funds to pay the coaches that are hired.
- v. Julie Muniz said she would prefer to pay more and hire another coach.
- vi. Carrie Camp thanked everyone for their feedback and noted that she is hesitant to lose money on Champs since it is a personal achievement event versus the rallies which all members may attend.
- vii. Michelle Arnold noted that VRPC fees for coaches have been Eventing, Show Jumping members pay \$250 for the coach fee & Dressage & Tet pay \$200. The coaches were paid \$1,700 plus the Region covers food, travel and housing costs.

XI. New Business –

- A. Kate Aytes noted that Snickersville Hunt is hosting a National Jr Fox Hunting Field Master Trial in Middleburg. An email was sent to VRPC leaders. Michelle Arnold added that the Junior North American Field Hunter Championship (JNAFHC) has a good website and Facebook page to check out.
- B. Carrie Camp thanked Cindy Shelberg, region Secretary for her many years of contribution to VRPC.

XII. Meeting Adjourned at 8:30 pm

## Virginia Region DRAFT 2023 Calendar

January 18-22, 2023	2023 USPC Annual Convention, St. Louis, MO
February 8, 2023	VRPC Regional Meeting, PATH Center Warrenton
February 26, 2023	Quiz Rally Frying Pan Park. River Bend lead Host
March 12, 2023	Horseless Rally, Morven Park. Loudoun Hunt lead host.
April 1-2, 2023	Morven Park SpringHorse Trials
April 15, 2023	Eventing Rally in conjunction with DRHPC Horse Trials, Deep Run Hunt Club. DRHPC lead Host
April 29-30, 2023	Loudoun Hunt Spring HT at Morven Park
May 20-21, 2023	Show Jumping Rally, Deep Run. DRHPC lead Host.
June 3-4, 2023	Dressage Rally, Frying Pan Park. Loudoun Hunt lead host.
June 10-11, 2023	Middleburg HT, Great Meadows
June 24-25, 2023	Loudoun Hunt Summer HT at Oatlands, Leesburg, VA
July 26-30, 2023	USPC Champs East, Tryon, NC
August 12-13, 2023	VA Region National Test. <b>Tentative</b> Until USPC approves
August 2023	TET Rally, Clark County Fairgrounds.
Sept. 9-10, 2023	Games Rally in conjunction with MGAA Champs, CWPC lead host.
Oct. 12-15, 2023	Morven Park Fall HT

January-mid March 2023      6 part HB prep series with Cathy Frederickson. Various locations in northern & central Va. Minimum charge of \$25/session.

Mid-May-June, 2023      3 part HA Prep series with Cathy Frederickson. Various locations in northern & central Va. Minimum charge of \$25/session.

November 9, 2023

2022 Fall RCM | Financial Summary 01/01/22 - 10/31/22

Opening Balance 1/1/22	\$48,096.13
Balance as of 10/31/22	\$52,109.93
Profit /(Loss)	\$4,013.80

CFRS Category	Income	Expense	Gain/Loss
<b>Admin/Annual Meeting/Membership/Contributions</b>	\$10,835	\$1,909	\$8,927
<b>Ceritifications</b>	\$2,346	\$3,912	(\$1,566)
<b>Championships</b>	\$9,056	\$8,692	\$364
<b>Instruction Program</b>	\$1,883	\$2,074	(\$191)
<b>Rallies</b>	\$27,308	\$30,827	(\$3,520)
<b>Totals</b>	<b>\$51,428</b>	<b>\$47,414</b>	<b>\$4,014</b>

Most gain from VHIB grant (\$4,900). Wild Apricot subscription has not renewed yet (11/14, \$1426)

D RALLY	\$2,709	\$2,196	\$512
DRESSAGE	\$2,808	\$5,003	(\$2,195)
EVENTING	\$4,884	\$6,404	(\$1,520)
GAMES	\$2,064	\$2,052	\$13
HORSELESS	\$1,708	\$1,000	\$707
POLOCROSSE			
QUIZ	\$2,564	\$1,474	\$1,089
SHOW JUMPING	\$6,683	\$8,089	(\$1,406)
TETRATHLON	\$3,332	\$4,610	(\$1,278)



**Balance Sheet**  
**Virginia Region**  
*As of 1/1/2022*

**Assets:**

Virginia Wells Fargo-Business Checking 9513	\$48,096.13	
<b>Total Cash</b>		<b>\$48,096.13</b>

**Net Fixed Assets**

<b>Total Assets</b>		<b>\$48,096.13</b>
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**Liabilities:**

Unapplied Income

<b>Equity</b>		<b>\$48,096.13</b>
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<b>Total Liabilities &amp; Equity</b>		<b>\$48,096.13</b>
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**2022 Year to Date/Budget Comparison  
Virginia Region  
As of 10/31/2022 Report Run: 11/2/2022**

**Income:**

<b>Certifications</b>	<b>Actual</b>	<b>Budget</b>	<b>Variance</b>
National Testing Fees	\$1,647.54	\$0.00	\$1,647.54
Regional Testing Fees	\$698.32	\$0.00	\$698.32
<b>Total Certifications</b>	<b>\$2,345.86</b>	<b>\$0.00</b>	<b>\$2,345.86</b>
<b>Championship Fees</b>	<b>Actual</b>	<b>Budget</b>	<b>Variance</b>
Championship Fees	\$9,056.48	\$0.00	\$9,056.48
<b>Total Championship Fees</b>	<b>\$9,056.48</b>	<b>\$0.00</b>	<b>\$9,056.48</b>
<b>Fundraising and Contributions</b>	<b>Actual</b>	<b>Budget</b>	<b>Variance</b>
Contributions	\$6,529.17	\$0.00	\$6,529.17
<b>Total Fundraising and Contributions</b>	<b>\$6,529.17</b>	<b>\$0.00</b>	<b>\$6,529.17</b>
<b>Instruction Program</b>	<b>Actual</b>	<b>Budget</b>	<b>Variance</b>
Clinic Registration Fees	\$1,882.70	\$0.00	\$1,882.70
<b>Total Instruction Program</b>	<b>\$1,882.70</b>	<b>\$0.00</b>	<b>\$1,882.70</b>
<b>Membership Dues</b>	<b>Actual</b>	<b>Budget</b>	<b>Variance</b>
Regional Dues	\$4,306.15	\$8,250.00	(\$3,943.85)
<b>Total Membership Dues</b>	<b>\$4,306.15</b>	<b>\$8,250.00</b>	<b>(\$3,943.85)</b>
<b>Rally Entry Fees</b>	<b>Actual</b>	<b>Budget</b>	<b>Variance</b>
Dressage	\$2,807.55	\$0.00	\$2,807.55
Eventing	\$4,884.32	\$0.00	\$4,884.32
Games	\$2,064.27	\$0.00	\$2,064.27
Other	\$4,416.23	\$0.00	\$4,416.23
Quiz	\$2,563.52	\$0.00	\$2,563.52
Show Jumping	\$7,239.77	\$0.00	\$7,239.77
Tetrathlon	\$3,331.87	\$0.00	\$3,331.87
<b>Total Rally Entry Fees</b>	<b>\$27,307.53</b>	<b>\$0.00</b>	<b>\$27,307.53</b>
<b>Total Income</b>	<b>\$51,427.89</b>	<b>\$8,250.00</b>	<b>\$43,177.89</b>

**Expense:**

<b>Administration</b>	<b>Actual</b>	<b>Budget</b>	<b>Variance</b>
Advertising & Promotion Expenses	\$85.00	\$500.00	(\$415.00)
Banking Fees Expenses	\$0.00	\$100.00	(\$100.00)
Donation	\$300.00	\$300.00	\$0.00
Insurance Expenses	\$0.00	\$50.00	(\$50.00)
Meeting Expense	\$191.28	\$300.00	(\$108.72)
Office Expense	\$0.00	\$100.00	(\$100.00)
Officer Expenses	\$0.00	\$250.00	(\$250.00)
Other Equipment Expenses	\$0.00	\$300.00	(\$300.00)
Printing Expenses	\$0.00	\$100.00	(\$100.00)
Rally Equipment Expenses	\$681.48	\$0.00	\$681.48
Tax Filing Fees Expenses	\$17.99	\$0.00	\$17.99
Web Site Fees Expenses	\$0.00	\$1,500.00	(\$1,500.00)
<b>Total Administration</b>	<b>\$1,275.75</b>	<b>\$3,500.00</b>	<b>(\$2,224.25)</b>
<b>Annual Meeting</b>	<b>Actual</b>	<b>Budget</b>	<b>Variance</b>
Annual Meeting Additional Expenses	\$0.00	\$1,650.00	(\$1,650.00)
Registration Fees Expenses	(\$95.00)	\$500.00	(\$595.00)
<b>Total Annual Meeting</b>	<b>(\$95.00)</b>	<b>\$2,150.00</b>	<b>(\$2,245.00)</b>
<b>Certifications</b>	<b>Actual</b>	<b>Budget</b>	<b>Variance</b>
Examiner Fee Expenses (1099)	\$400.00	\$0.00	\$400.00
National Testing Expenses	\$2,203.38	\$350.00	\$1,853.38
Regional Testing Expenses	\$1,308.41	\$250.00	\$1,058.41
<b>Total Certifications</b>	<b>\$3,911.79</b>	<b>\$600.00</b>	<b>\$3,311.79</b>
<b>Championship</b>	<b>Actual</b>	<b>Budget</b>	<b>Variance</b>
Other Expenses	\$8,692.35	\$0.00	\$8,692.35
<b>Total Championship</b>	<b>\$8,692.35</b>	<b>\$0.00</b>	<b>\$8,692.35</b>
<b>Fundraising and Contributions</b>	<b>Actual</b>	<b>Budget</b>	<b>Variance</b>
Spirit Wear Expenses	\$727.83	\$0.00	\$727.83
<b>Total Fundraising and Contributions</b>	<b>\$727.83</b>	<b>\$0.00</b>	<b>\$727.83</b>
<b>Instruction Program</b>	<b>Actual</b>	<b>Budget</b>	<b>Variance</b>
Clinic Expenses	\$40.00	\$2,000.00	(\$1,960.00)
Clinician Fee Expenses (1099)	\$2,034.00	\$0.00	\$2,034.00

<b>Total Instruction Program</b>	<b>\$2,074.00</b>	<b>\$2,000.00</b>	<b>\$74.00</b>
<b>Rally Expenses</b>	<b>Actual</b>	<b>Budget</b>	<b>Variance</b>
Dressage Expenses	\$4,162.50	\$0.00	\$4,162.50
Dressage Expenses (1099)	\$840.00	\$0.00	\$840.00
Eventing Expenses	\$4,558.98	\$0.00	\$4,558.98
Eventing Expenses (1099)	\$1,845.00	\$0.00	\$1,845.00
Games Expenses	\$1,901.61	\$0.00	\$1,901.61
Games Expenses (1099)	\$150.00	\$0.00	\$150.00
Other Expenses	\$3,196.71	\$0.00	\$3,196.71
Quiz Expenses	\$1,324.28	\$0.00	\$1,324.28
Quiz Expenses (1099)	\$150.00	\$0.00	\$150.00
Show Jumping Expenses	\$5,038.59	\$0.00	\$5,038.59
Show Jumping Expenses (1099)	\$3,050.00	\$0.00	\$3,050.00
Tetrathlon Expenses	\$3,814.70	\$0.00	\$3,814.70
Tetrathlon Expenses (1099)	\$795.00	\$0.00	\$795.00
<b>Total Rally Expenses</b>	<b>\$30,827.37</b>	<b>\$0.00</b>	<b>\$30,827.37</b>
<b>Total Expense</b>	<b>\$47,414.09</b>	<b>\$8,250.00</b>	<b>\$39,164.09</b>
<b>Net Income:</b>	<b>\$4,013.80</b>	<b>\$0.00</b>	<b>\$4,013.80</b>

**Virginia Region  
Ledger Detail Listing  
1/1/2022 - 10/31/2022  
Printed: 11/2/2022**

**Income:**

**Certifications**

**National Testing Fees**

10/26/2022	Virginia	Entry Fees	1647.54
<b>Total National Testing Fees</b>			<b>\$1,647.54</b>

**Regional Testing Fees**

10/26/2022	Virginia	Entry Fees	698.32
<b>Total Regional Testing Fees</b>			<b>\$698.32</b>

<b>Total Certifications</b>			<b>\$2,345.86</b>
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**Championship Fees**

**Championship Fees**

7/15/2022	Virginia	Entry Fees	3836.53
7/15/2022	Virginia	Shirt/Pad Order	529.24
10/26/2022	Virginia	Entry Fees	2666.31
10/26/2022	Virginia	Shirt/Pad Order	2024.40
<b>Total Championship Fees</b>			<b>\$9,056.48</b>

<b>Total Championship Fees</b>			<b>\$9,056.48</b>
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**Fundraising and Contributions**

**Contributions**

7/27/2022		Steven Vorpahl	200.00
7/27/2022		Carrie Camp	200.00
10/24/2022	24446911	Virginia Horse Industry Board	VHIB Grant 4975.00
10/28/2022		Steven Vorpahl	482.91

10/28/2022	Michelle Arnold		671.26
<b>Total Contributions</b>			<b>\$6,529.17</b>
<b>Total Fundraising and Contributions</b>			<b>\$6,529.17</b>
<b>Instruction Program</b>			
<b>Clinic Registration Fees</b>			
7/15/2022	Virginia	Entry Fee	724.24
10/26/2022	Virginia		1158.46
<b>Total Clinic Registration Fees</b>			<b>\$1,882.70</b>
<b>Total Instruction Program</b>			<b>\$1,882.70</b>
<b>Membership Dues</b>			
<b>Regional Dues</b>			
7/15/2022	Virginia		3000.30
10/26/2022	Virginia		1305.85
<b>Total Regional Dues</b>			<b>\$4,306.15</b>
<b>Total Membership Dues</b>			<b>\$4,306.15</b>
<b>Rally Entry Fees</b>			
<b>Dressage</b>			
7/15/2022	Virginia	Entry Fee	2807.55
<b>Total Dressage</b>			<b>\$2,807.55</b>
<b>Eventing</b>			
7/15/2022	Virginia	Entry Fee	4884.32
<b>Total Eventing</b>			<b>\$4,884.32</b>

**Games**

10/26/2022	Virginia	Entry Fees	2064.27
<b>Total Games</b>			<b>\$2,064.27</b>

**Other**

7/15/2022	Virginia	D Rally	2708.57
7/15/2022	Virginia	Horseless	1707.66
<b>Total Other</b>			<b>\$4,416.23</b>

**Quiz**

7/15/2022	Virginia	Entry Fee	2563.52
<b>Total Quiz</b>			<b>\$2,563.52</b>

**Show Jumping**

7/15/2022	Virginia	Entry Fee	6682.61
7/15/2022	Virginia	Shavings Purchase	259.70
10/26/2022	Virginia	Shavings Purchase	297.46
<b>Total Show Jumping</b>			<b>\$7,239.77</b>

**Tetrathlon**

7/15/2022	Virginia	Entry Fee	3331.87
<b>Total Tetrathlon</b>			<b>\$3,331.87</b>

**Total Rally Entry Fees** **\$27,307.53**

**Total Income** **\$51,427.89**

**Expenses:**

**Administration**

**Advertising & Promotion Expenses**

3/8/2022	Loudoun County Equine Alliance	LCEA Symposium Registration	35.00
3/8/2022	USPC	Rent USPC Display for LCEA	50.00
<b>Total Advertising &amp; Promotion Expenses</b>			<b>\$85.00</b>

**Donation**

10/27/2022	USPC	USPC Annual Fund	300.00
<b>Total Donation</b>			<b>\$300.00</b>

**Meeting Expense**

2/18/2022	Panera Bread	Lunch	191.28
<b>Total Meeting Expense</b>			<b>\$191.28</b>

**Rally Equipment Expenses**

2/28/2022	Amazon	PA/Speaker	156.89
3/30/2022	Amazon	PA/Speaker	238.60
4/11/2022	Home Depot	Trailer - Dressage Storage Racks	92.33
10/28/2022	Steven Vorpahl	Enclosed Trailer Parts	193.66
<b>Total Rally Equipment Expenses</b>			<b>\$681.48</b>

**Tax Filing Fees Expenses**

2/1/2022	Adams Tax Forms/Tops Products	Purchase Tax Forms	17.99
<b>Total Tax Filing Fees Expenses</b>			<b>\$17.99</b>

**Total Administration****\$1,275.75****Annual Meeting****Registration Fees Expenses**

2/10/2022	Virginia	Payment Returned from Club	-95.00
<b>Total Registration Fees Expenses</b>			<b>(\$95.00)</b>



**Total Annual Meeting****(\$95.00)****Certifications****Examiner Fee Expenses (1099)**

9/7/2022	3031	Jane Kelly	Regional Testing	400.00
<b>Total Examiner Fee Expenses (1099)</b>				<b>\$400.00</b>

**National Testing Expenses**

8/11/2022		Priceline	Examiner Lodging	395.98
8/12/2022		Food Lion	Hospitality Items	88.84
8/15/2022		Panera Bread	Officials Meals	49.44
8/15/2022		Food Lion	Ice	8.26
8/15/2022		Food Lion	Ice	9.20
8/15/2022		Domino's Pizza	Competitor Party	61.02
8/15/2022		Subway	Officials Meals	21.97
8/15/2022		Dunkin Donuts	Hospitality Items	41.28
8/15/2022		Firehouse Subs	Competitor Meals	148.39
9/22/2022	2541	Deep Run Hunt HSA	Facility Rental	1254.00
10/28/2022		Johnny Tuck, Deep Run Hunt	Ring Setup	125.00
<b>Total National Testing Expenses</b>				<b>\$2,203.38</b>

**Regional Testing Expenses**

8/15/2022		Food Lion	Ice	13.81
8/15/2022		Food Lion	Ice	9.09
8/15/2022		Domino's Pizza	Competitor Party	40.68
8/15/2022		Subway	Competitor Meals	55.54
8/15/2022		Subway	Officials Meals	44.92
8/15/2022		Dunkin Donuts	Hospitality Items	44.40
9/22/2022	2541	Deep Run Hunt HSA	Facility Rental	836.00
10/28/2022		Steven Vorpahl	Lodging - Ind Observer	188.97
10/28/2022		Johnny Tuck, Deep Run Hunt	Ring Setup	75.00

**Total Regional Testing Expenses** **\$1,308.41**

**Total Certifications** **\$3,911.79**

**Championship**

**Other Expenses**

1/24/2022		Virginia	Lodging Refund	-753.74
1/24/2022		Vrbo	Coaches Lodging	753.74
6/16/2022		Pincrafters	VRPC Pins	945.00
6/27/2022		Vrbo	Coaches Lodging	461.02
7/11/2022		Amazon	Champs Picnic Supplies	31.93
7/12/2022		SP Golf Apparel	Shirts	59.47
7/13/2022		Kastel Denmark	Shirts	1099.55
7/13/2022		Jo's Nest Embroidery	Champs Shirts	622.60
7/26/2022	2540	Jo's Nest Embroidery	Champs Shirts - Embroidery	250.00
7/27/2022		Carrie Camp	Coaches Meals	200.00
7/27/2022		Steven Vorpahl	Coaches Meals	200.00
7/28/2022		Deb's Mini Mart	Champs - Ice	9.35
7/29/2022		Domino's Pizza	Competitor Party	177.71
7/29/2022		Deb's Mini Mart	Champs - Ice	9.35
7/29/2022		Tryon Resort	Champs - Ice	12.81
8/1/2022	3030	Affordable Golf Carts	Golf Cart Rental	1650.00
10/3/2022		Virginia	Golf Cart Rental	-820.00
10/28/2022	Online Bill Pay	Carrie Camp	Event Stickers	133.56
10/28/2022	Online Bill Pay	Virginia Camp-Crowder	Coaching Fee	1700.00
10/28/2022	Online Bill Pay	Elizabeth Olmstead	Coaching Fee	1700.00
10/28/2022	Online Bill Pay	Elizabeth Olmstead	Coach - Mileage	250.00

**Total Other Expenses** **\$8,692.35**

**Total Championship** **\$8,692.35**

**Fundraising and Contributions**

**Spirit Wear Expenses**

7/1/2022	Horseloverz.com	Purchase VRPC Saddle Pads	727.83
<b>Total Spirit Wear Expenses</b>			<b>\$727.83</b>

**Total Fundraising and Contributions** **\$727.83**

**Instruction Program****Clinic Expenses**

7/8/2022	USPC	Insurance	20.00
7/13/2022	USPC	Insurance	20.00
<b>Total Clinic Expenses</b>			<b>\$40.00</b>

**Clinician Fee Expenses (1099)**

7/13/2022	3028	Skylar Voss	Clinician Fee	599.00
7/29/2022	3029	Lynn Symansky	Clinician Fee	760.00
9/1/2022	Online Bill Pay	Cathleen Frederickson	Upper Level Prep	675.00
<b>Total Clinician Fee Expenses (1099)</b>				<b>\$2,034.00</b>

**Total Instruction Program** **\$2,074.00**

**Rally Expenses****Dressage Expenses**

2/8/2022	Big Dees Tack	HM prizes	43.81
2/8/2022	Amazon	HM prizes	8.59
2/8/2022	Amazon	HM prizes	4.15
2/22/2022	Amazon	HM prizes	16.71
2/24/2022	Amazon	HM prizes	20.50
2/28/2022	Amazon	HM prizes	3.77
3/24/2022	Sticker Mule	Event Stickers	100.70
3/24/2022	Sticker Mule	VRPC Stickers	36.57

3/24/2022		Hodges Badge Co.	Awards	399.95
4/7/2022		Staples	Printing	53.45
4/8/2022		Uline	HM prizes	69.62
4/9/2022	3005	Michelle Anderson	Mileage	63.00
4/9/2022	3007	Gina Steenhuizen-Nelson	Mileage	53.90
4/11/2022		Staples	Printing	11.09
4/11/2022		Staples	Printing	7.62
4/11/2022		Staples	Printing	92.18
5/4/2022	2534	Deep Run Hunt HSA	Facility Rental	2940.00
6/7/2022		StartBox	Online Scoring	68.00
6/10/2022	3009	Deep Run Hunt Pony Club	Officials Lunches	15.00
9/26/2022	3032	Michelle Arnold	Supplies	10.92
10/28/2022		Steven Vorpahl	Lodging - VRPC officer	142.97
<b>Total Dressage Expenses</b>				<b>\$4,162.50</b>

#### Dressage Expenses (1099)

4/9/2022	3006	AnnMari Ingersoll	Judging Fee	300.00
4/9/2022	3008	Jane Kelly	Judging Fee	300.00
4/9/2022	3005	Michelle Anderson	Judging Fee	90.00
4/9/2022	3007	Gina Steenhuizen-Nelson	CHMJ Fee	150.00
<b>Total Dressage Expenses (1099)</b>				<b>\$840.00</b>

#### Eventing Expenses

2/8/2022		Big Dees Tack	HM prizes	43.81
2/8/2022		Amazon	HM prizes	8.59
2/8/2022		Amazon	HM prizes	4.15
2/22/2022		Amazon	HM prizes	16.71
2/24/2022		Amazon	HM prizes	20.50
2/28/2022		Amazon	HM prizes	3.77
3/24/2022		Sticker Mule	VRPC Stickers	36.57
3/24/2022		Hodges Badge Co.	Awards	399.95
4/8/2022		Uline	HM prizes	69.62

5/18/2022		Fastsigns	Event Stickers	202.73
5/18/2022		Priceline	Lodging - Officials	139.97
5/18/2022		USEA	Purchase Dressage Tests	9.54
5/23/2022		Staples	Printing	38.17
5/23/2022		Staples	Printing	6.02
5/23/2022		Staples	Printing	8.06
5/23/2022		Food Lion	Ice & Water	28.19
5/23/2022		Food Lion	Ice & Water	27.42
5/23/2022		Food Lion	Ice & Water	26.74
5/23/2022		WalMart	Washcloths	27.31
5/23/2022	3016	Amelia Pantaze	TD - Meals & Mileage	210.99
6/7/2022		StartBox	Online Scoring	60.00
6/14/2022	Online Bill Pay	Susan Moody	CHMJ - Meals & Mileage	358.07
7/25/2022	2539	Deep Run Hunt HSA	Facility Rental	2380.00
8/30/2022	3019	Deep Run Hunt Pony Club	Officials Lunches	36.00
9/26/2022	3032	Michelle Arnold	Printing	26.87
10/28/2022		Michelle Arnold	Lodging - VRPC officers	369.23
<b>Total Eventing Expenses</b>				<b>\$4,558.98</b>

#### Eventing Expenses (1099)

5/23/2022	3016	Amelia Pantaze	TD Fee	600.00
5/24/2022	3018	Robert Kindell, EMT	EMT Fee	270.00
5/24/2022	2538	Johnny Tuck, Deep Run Hunt	Ring Setup	125.00
5/25/2022	3014	Nicky Vogel	Judging Fee -Dressage	400.00
6/2/2022	Online Bill Pay	Byrd Rareshide	Judging Fee - SJ	150.00
6/14/2022	Online Bill Pay	Susan Moody	CHMJ Fee	300.00
<b>Total Eventing Expenses (1099)</b>				<b>\$1,845.00</b>

#### Games Expenses

2/8/2022		Big Dees Tack	HM prizes	43.81
2/8/2022		Amazon	HM prizes	8.59
2/8/2022		Amazon	HM prizes	4.15

2/22/2022		Amazon	HM prizes	16.71
2/24/2022		Amazon	HM prizes	20.50
2/28/2022		Amazon	HM prizes	3.77
3/24/2022		Sticker Mule	VRPC Stickers	36.57
3/24/2022		Hodges Badge Co.	Awards	399.95
4/8/2022		Uline	HM prizes	69.65
8/15/2022		Potters Potties	Portable Toilets	771.20
8/24/2022		Sticker Mule	Event Stickers	83.74
8/25/2022	Online Bill Pay	Haymarket Chiropractic	EMT Fee	210.00
9/23/2022		USPS	Mail Event Stickers	14.04
10/29/2022		Jaime Myers	Hospitality Items	218.93
<b>Total Games Expenses</b>				<b>\$1,901.61</b>

**Games Expenses (1099)**

9/26/2022	Online Bill Pay	Gina Steenhuizen-Nelson	CHMJ Fee	150.00
<b>Total Games Expenses (1099)</b>				<b>\$150.00</b>

**Other Expenses**

2/8/2022		Big Dees Tack	Horseless - HM prizes	43.81
2/8/2022		Big Dees Tack	D Rally - HM prizes	43.81
2/8/2022		Amazon	D Rally - HM prizes	8.60
2/8/2022		Amazon	Horseless - HM prizes	8.59
2/8/2022		Amazon	D Rally - HM prizes	4.15
2/8/2022		Amazon	Horseless - HM prizes	4.15
2/22/2022		Amazon	Horseless - HM prizes	16.71
2/22/2022		Amazon	D Rally - HM prizes	16.71
2/24/2022		Amazon	Horseless - HM prizes	20.50
2/24/2022		Amazon	D Rally - HM prizes	20.50
2/28/2022		Amazon	Horseless - HM prizes	3.77
2/28/2022		Amazon	D Rally - HM prizes	3.77
3/11/2022		Fastsigns	Horseless - Event Stickers	179.86
3/24/2022		Sticker Mule	Horseless - VRPC Stickers	36.57

3/24/2022		Sticker Mule	D Rally - VRPC Stickers	36.57
3/24/2022		Hodges Badge Co.	Horseless - Awards	399.95
3/24/2022		Hodges Badge Co.	D Rally - Awards	399.95
3/25/2022		Staples	Horseless - Printing	152.38
3/28/2022		USPC	Horseless - Insurance	20.00
3/29/2022	Online Bill Pay	Michelle Arnold	Horseless - Printing	33.92
3/30/2022	3004	Donna Meek	Horseless - Lunch & Hospitality	200.54
4/1/2022		Virginia	Horseless - Printing Refund	-152.39
4/8/2022		Uline	D Rally - HM prizes	69.62
6/9/2022		Sticker Mule	D Rally - Event Stickers	134.08
6/21/2022		7-11	D Rally - Ice & Water	30.73
9/1/2022	Online Bill Pay	Casey Poe	D Rally - Dressage Judge	180.00
9/1/2022	Online Bill Pay	Haymarket Chiropractic	D Rally - EMT Fee	183.75
9/26/2022	3032	Michelle Arnold	D Rally - Printing	63.99
9/26/2022	3032	Michelle Arnold	Horseless - C Advisor Gifts	32.12
10/28/2022		Alice Johnson, Copperfield Farm	D Rally - Facility Rental	1000.00
<b>Total Other Expenses</b>				<b>\$3,196.71</b>

### Quiz Expenses

2/8/2022		Big Dees Tack	HM prizes	43.81
2/8/2022		Amazon	HM prizes	8.59
2/8/2022		Amazon	HM prizes	4.15
2/15/2022		Amazon	Pencils	13.15
2/22/2022		Fastsigns	Event Stickers	212.92
2/22/2022		Breeches.com	Prizes	46.10
2/22/2022		Amazon	HM prizes	16.71
2/22/2022		Hodges Badge Co.	Awards	258.87
2/23/2022		Uline	Prizes	259.06
2/24/2022		Amazon	HM prizes	20.50
2/28/2022		Chik-Fil-A	C Advisor Gifts	60.00
2/28/2022		Safeway	Water for Competitors	22.55

2/28/2022		Amazon	HM prizes	3.77
2/28/2022		Costco	Cookies for Competitors	85.08
3/4/2022	Online Bill Pay	Anne Williams	Printing	99.33
3/24/2022		Sticker Mule	VRPC Stickers	36.57
3/29/2022	Online Bill Pay	DeLani Mathias	Lunches	125.22
9/26/2022	3032	Michelle Arnold	Printing	7.90
<b>Total Quiz Expenses</b>				<b>\$1,324.28</b>

#### Quiz Expenses (1099)

3/2/2022	3003	Gina Steenhuizen-Nelson	TD Fee	150.00
<b>Total Quiz Expenses (1099)</b>				<b>\$150.00</b>

#### Show Jumping Expenses

2/8/2022		Big Dees Tack	HM prizes	43.81
2/8/2022		Amazon	HM prizes	8.59
2/8/2022		Amazon	HM prizes	4.15
2/22/2022		Amazon	HM prizes	16.71
2/24/2022		Amazon	HM prizes	20.50
2/28/2022		Amazon	HM prizes	3.77
3/24/2022		Sticker Mule	VRPC Stickers	36.57
3/24/2022		Hodges Badge Co.	Awards	399.95
4/8/2022		Uline	HM prizes	69.62
6/2/2022		Priceline	Lodging - Officials	220.96
6/2/2022		Priceline	Lodging - Officials	220.00
6/2/2022		Priceline	Lodging - Officials	231.96
6/3/2022		Priceline	Officials Lodging Refund	-220.96
6/6/2022		Fastsigns	Event Stickers	236.54
6/7/2022		StartBox	Online Scoring	86.00
6/8/2022	3021	Amelia Pantaze	TD Mileage	274.57
6/8/2022	3021	Amelia Pantaze	TD Meals	45.00
6/8/2022	3022	Gina Steenhuizen-Nelson	CHMJ Mileage	40.00
6/15/2022	Online Bill Pay	Haymarket Chiropractic	EMT Fee	393.75



6/22/2022	3026	Frying Pan Park Equestrian Center	Purchase Shavings	378.00
6/23/2022	3025	Fairfax Co Park Authority	Facility Rental	2085.00
7/1/2022	3020	Mark Combs	Course Design/Judge - Mileage	82.25
9/16/2022	3024	River Bend Pony Club	Officials Meals	55.00
9/26/2022	3032	Michelle Arnold	Printing	4.82
10/28/2022		Michelle Arnold	Lodging - VRPC officers	302.03
<b>Total Show Jumping Expenses</b>				<b>\$5,038.59</b>

#### Show Jumping Expenses (1099)

6/8/2022	3021	Amelia Pantaze	TD Fee	750.00
6/8/2022	3022	Gina Steenhuizen-Nelson	CHMJ Fee	300.00
6/15/2022	3023	Lucy Arnold	Judging Fee	400.00
7/1/2022	3020	Mark Combs	Course Design & Judge Fee	1600.00
<b>Total Show Jumping Expenses (1099)</b>				<b>\$3,050.00</b>

#### Tetrathlon Expenses

2/8/2022		Big Dees Tack	HM prizes	43.87
2/8/2022		Amazon	HM prizes	8.59
2/8/2022		Amazon	HM prizes	4.21
2/22/2022		Amazon	HM prizes	16.72
2/24/2022		Amazon	HM prizes	20.57
2/28/2022		Amazon	HM prizes	3.82
3/24/2022		Sticker Mule	VRPC Stickers	36.57
3/24/2022		Hodges Badge Co.	Awards	400.00
4/8/2022		Uline	HM prizes	69.62
5/4/2022	2535	Deep Run Hunt HSA	Facility Rental - Sec Dep	500.00
5/5/2022		Fastsigns	Event Stickers	134.40
5/5/2022		Priceline	Lodging - Officials	136.97
5/6/2022		Hertzler's Farm & Feed	Purchase Shavings	330.72
5/9/2022		Staples	Printing	1.11
5/9/2022		Staples	Printing	98.25

5/9/2022		Staples	Printing	2.00
5/9/2022		Staples	Printing	6.16
5/9/2022		Staples	Printing	24.91
5/9/2022		Staples	Printing	15.05
5/9/2022		Staples	Printing	41.32
5/9/2022		Domino's Pizza	Competitor - Pizza	148.25
5/9/2022		Dollar General	Misc Supplies	9.01
5/9/2022		Harbor Freight	Batteries for Stopwatches	6.30
5/10/2022		Priceline	CHMJ Lodging	303.96
5/19/2022	2537	Deep Run Hunt HSA	Facility Rental	1280.00
6/10/2022	3013	Deep Run Hunt Pony Club	Officials Lunches	15.00
9/26/2022	3032	Michelle Arnold	Purchase Targets	6.35
10/28/2022		Steven Vorpahl	Lodging - VRPC officer	150.97
<b>Total Tetrathlon Expenses</b>				<b>\$3,814.70</b>

**Tetrathlon Expenses (1099)**

5/9/2022	3011	Byrd Rareshide	SJ Judging Fee	200.00
5/10/2022	3012	William Gaines, EMT	EMT Fee	125.00
5/11/2022	2536	Johnny Tuck, Deep Run Hunt	Ring Setup	200.00
5/17/2022	3010	Diane Hinch	CHMJ Fee	270.00
<b>Total Tetrathlon Expenses (1099)</b>				<b>\$795.00</b>

**Total Rally Expenses** **\$30,827.37**

**Total Expenses** **\$47,414.09**

**Grand Total: \$4,013.80**

**Balance Sheet**  
**Virginia Region**  
*As of 10/31/2022*

**Assets:**

Virginia Wells Fargo-Business Checking 9513	\$52,109.93	
<b>Total Cash</b>		<b>\$52,109.93</b>

**Net Fixed Assets**

<b>Total Assets</b>		<b>\$52,109.93</b>
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**Liabilities:**

Unapplied Income

<b>Equity</b>		<b>\$52,109.93</b>
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<b>Total Liabilities &amp; Equity</b>		<b>\$52,109.93</b>
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**Income Statement  
Virginia Region  
1/1/2022 - 10/31/2022**

**Income:**

**Certifications**

National Testing Fees	\$1,647.54
Regional Testing Fees	\$698.32

**Total Certifications** **\$2,345.86**

**Championship Fees**

Championship Fees	\$9,056.48
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**Total Championship Fees** **\$9,056.48**

**Fundraising and Contributions**

Contributions	\$6,529.17
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**Total Fundraising and Contributions** **\$6,529.17**

**Instruction Program**

Clinic Registration Fees	\$1,882.70
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**Total Instruction Program** **\$1,882.70**

**Membership Dues**

Regional Dues	\$4,306.15
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**Total Membership Dues** **\$4,306.15**

**Rally Entry Fees**

Dressage	\$2,807.55
Eventing	\$4,884.32
Games	\$2,064.27
Other	\$4,416.23
Quiz	\$2,563.52
Show Jumping	\$7,239.77
Tetrathlon	\$3,331.87

**Total Rally Entry Fees** **\$27,307.53**

**Total Income** **\$51,427.89**

**Expenses:**

**Administration**

Advertising & Promotion Expenses	\$85.00
Donation	\$300.00
Meeting Expense	\$191.28

Rally Equipment Expenses	\$681.48
Tax Filing Fees Expenses	\$17.99
<b>Total Administration</b>	<b>\$1,275.75</b>
<b>Annual Meeting</b>	
Registration Fees Expenses	(\$95.00)
<b>Total Annual Meeting</b>	<b>(\$95.00)</b>
<b>Certifications</b>	
Examiner Fee Expenses (1099)	\$400.00
National Testing Expenses	\$2,203.38
Regional Testing Expenses	\$1,308.41
<b>Total Certifications</b>	<b>\$3,911.79</b>
<b>Championship</b>	
Other Expenses	\$8,692.35
<b>Total Championship</b>	<b>\$8,692.35</b>
<b>Fundraising and Contributions</b>	
Spirit Wear Expenses	\$727.83
<b>Total Fundraising and Contributions</b>	<b>\$727.83</b>
<b>Instruction Program</b>	
Clinic Expenses	\$40.00
Clinician Fee Expenses (1099)	\$2,034.00
<b>Total Instruction Program</b>	<b>\$2,074.00</b>
<b>Rally Expenses</b>	
Dressage Expenses	\$4,162.50
Dressage Expenses (1099)	\$840.00
Eventing Expenses	\$4,558.98
Eventing Expenses (1099)	\$1,845.00
Games Expenses	\$1,901.61
Games Expenses (1099)	\$150.00
Other Expenses	\$3,196.71
Quiz Expenses	\$1,324.28
Quiz Expenses (1099)	\$150.00
Show Jumping Expenses	\$5,038.59
Show Jumping Expenses (1099)	\$3,050.00
Tetrathlon Expenses	\$3,814.70
Tetrathlon Expenses (1099)	\$795.00

<b>Total Rally Expenses</b>	<b>\$30,827.37</b>
<b>Total Expenses</b>	<b>\$47,414.09</b>
<b>Net Income</b>	<b>\$4,013.80</b>

**2023 Budget  
Virginia Region  
Report Run: 11/2/2022**

**Income:**

**Certifications**

National Testing Fees	\$900.00
Regional Testing Fees	\$600.00

**Total Certifications** **\$1,500.00**

**Championship Fees**

Championship Fees	\$3,000.00
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**Total Championship Fees** **\$3,000.00**

**Fundraising and Contributions**

Contributions	VHIB Grant	\$4,500.00
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**Total Fundraising and Contributions** **\$4,500.00**

**Instruction Program**

Clinic Registration Fees	\$2,000.00
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**Total Instruction Program** **\$2,000.00**

**Membership Dues**

Regional Dues	300 Members @ \$30/each	\$9,000.00
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**Total Membership Dues** **\$9,000.00**

**Rally Entry Fees**

Dressage	\$5,400.00	
Eventing	\$4,000.00	
Games	\$2,225.00	
Other	D Rally	\$2,400.00
Other	Horseless	\$1,100.00
Quiz	\$1,600.00	
Show Jumping	\$8,750.00	
Tetrathlon	\$5,000.00	

**Total Rally Entry Fees** **\$30,475.00**

**Total Income** **\$50,475.00**

**Expense:****Administration**

Advertising & Promotion Expenses		\$200.00
Banking Fees Expenses		\$100.00
Donation	USPC Annual Fund	\$300.00
Insurance Expenses	RCM (2 @ \$25/each)	\$50.00
Meeting Expense	RCM (2 @ \$150/each)	\$300.00
Officer Expenses	USPC Corporate Memberships	\$250.00
Other Equipment Expenses	Trailer Maintenance	\$250.00
Printing Expenses		\$50.00
Rally Equipment Expenses		\$200.00
Web Site Fees Expenses	Wild Apricot	\$1,500.00

**Total Administration** **\$3,200.00**

**Annual Meeting**

Annual Meeting Additional Expenses		\$1,800.00
Registration Fees Expenses		\$500.00

**Total Annual Meeting** **\$2,300.00**

**Certifications**

National Testing Expenses		\$2,500.00
Regional Testing Expenses		\$2,000.00

**Total Certifications** **\$4,500.00**

**Championship**

Other Expenses		\$3,000.00
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**Total Championship** **\$3,000.00**

**Instruction Program**

Clinic Expenses		\$4,000.00
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**Total Instruction Program** **\$4,000.00**

**Rally Expenses**

Dressage Expenses		\$5,400.00
Eventing Expenses		\$4,000.00
Games Expenses		\$2,225.00
Other Expenses	D Rally	\$2,400.00
Other Expenses	Horseless	\$1,100.00



Quiz Expenses	\$1,600.00
Show Jumping Expenses	\$8,750.00
Tetrathlon Expenses	\$5,000.00
<b>Total Rally Expenses</b>	<b>\$30,475.00</b>
<b>Total Expense</b>	<b>\$47,475.00</b>
<b>Net Income</b>	<b>\$3,000.00</b>